



COMPLEAT

Another happy customer



The Compleat way to success...





Buying online has been transformational.  
We achieved almost 100% adoption of the new  
way of working from day one.

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Now the staff at The WHF  finance...



Find out more...



# Who are The White Horse Federation?

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## Company

37 School  
Academy



## Location

Wiltshire HQ,  
England, UK



## Industry

Education



# Set the scene

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It is hard to underestimate the importance and value of the successful launch and adoption of online buying by our staff. Our selection of Compleat was, in part, founded on their ability to drive real savings on what we already buy and then deliver those saving through online buying.

Ian Jones  
**CFO & COO**

Whilst every school is bombarded by spend optimisation specialists offering their services to identify savings, the problem has always been the ability to then achieve those savings. It requires every individual across every school to always purchase from the preferred supplier - and few schools, if any, have ever succeeded in achieving that.

# Why did The White Horse Federation choose us?

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Provides finance  
with full visibility  
and control

The Compleat user buying experience is incredibly simple. Users log into iCompleat in the normal way, select who they want to buy from and immediately find themselves on the relevant supplier website. They add what they need to their basket and the final step is to click the button to buy. iCompleat then pulls all the basket items directly into a requisition (request to buy) and the user simply confirms the request which submits the requisition into the approval workflow.



# How did we help?

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100%

Adoption from staff  
from day 1 of using  
Compleat

220

Users of Compleat  
within The White  
Horse Federation

Huge

Huge savings  
through online  
suppliers on what  
they already buy

# The Objectives

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To make purchasing easier, faster and more convenient for everyone both inside and outside the finance department



To drive real savings on what they already buy year after year



Re-invest these growing annual savings to make a real difference for their staff, pupils and schools

# The Solution

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The Compleat Purchase to Pay application automates several processes including:

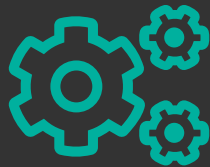
- Deciding the correct workflow approval steps for each transaction.
- Checking real time budget availability.
- Tracks the entire process so that everyone involved can see exactly where it is in the process.
- On final approval, Compleat sends the digital order directly to the supplier for processing and delivery.
- Compleat also fully automates the (optional) receipting, digital invoice capture and approval processes, posting the invoice directly into PS Financials on final approval.



# The Benefits

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The WHF benefited because they...



**Automated**  
their online  
buying



**Saved Time**  
and focused on  
valuable tasks



**Saved Money**  
by analysing  
their spend data



# The Result

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Buying online has been transformational for The White Horse Federation.

It does not mean that everything is always cheaper, but the recent spend analytics analysis undertaken by Compleat shows that buying from Amazon Business is, on average, 32% cheaper than your existing supplier.



# The Result

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We achieved almost 100% adoption of the new way of working from day one.

Everyone outside the finance department is delighted with the change, purchases are being successfully processed in a fraction of the time, whilst enforcing the correct and auditable compliance process for every transaction.





# Don't take our word for it. Take theirs...

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“ We have also saved so much time in the accounts payable process that we are now able to focus on more important activities.

Best of all, The WHF is already saving money on our purchases from YPO and Amazon Business for Education.

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**Rijk**  
*The White Horse Federation*



## And there's more...

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The next step on our journey is to leverage the detailed spend analytics generated by Compleat to identify and deliver more savings across every aspect of our spend over time.

# Could YOU be the next success story at COMPLEAT?

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browse our other  
success stories

Go to [compleatsoftware.com](https://compleatsoftware.com) to request a demo