

# Spend Control for Managing Directors and Shareholders



## Executive Summary of Spend Control for Managing Directors and Shareholders.

The primary objective of "Spend Control" is to save money and increase productivity by improving the way a business buys goods and services. The savings are substantial and the productivity improvements impact a very large number of staff.

However, most businesses completely underestimate the importance and value of the additional benefits available to Managing Directors / Shareholders, Finance Directors and those involved in the procurement process through "Spend Control" automation.

### Questions for the Managing Director / Shareholders:

- If your business could save, for example £200,000 every year, how much additional sales would be required (after the cost of sales) to achieve the same impact in profit and improved cashflow?
- The savings are based on automating and controlling the way the company spends its money and paying less for what it already buys. Who would you expect would take the initiative to investigate such an opportunity? Is it you, the Finance Director, the Procurement Manager, someone else or nobody? FYI, in most organisations no individual has the responsibility to even investigate the opportunity.
- Whilst most organisations are reasonably proficient at managing high value / strategic procurement (and therefore perceive that procurement is under control), who takes responsibility for low value, high volume and non strategic spend? In almost all businesses of whatever size, this is usually completely unmanaged. The result is multiple suppliers for similar goods and services and premium prices being paid for most of them.
- If you could save between 10% - 25% on the unmanaged spend PER ANNUM, with minimal effort, who would be responsible for investigating the potential?

### The Solution

Compleat saves our clients money and improves productivity through the unique combination of our **Purchase to Pay** automation software and the spending power / buying services provided by the **Compleat Buyers Group**.

### Complimentary Review

Find out how much you could save:  
[Book a Complimentary Review](#)

### RFU Case Study

*"savings of £100,000 quickly, plus potentially a further £200,000 in the coming year"*



[Read the RFU Case Study](#)

### Watch the Video

Compleat Spend Control in 3 Minutes:  
[Watch the Video](#)

take  
 compleat



**Compleat Spend Control** provides a holistic solution that addresses the practical and logistical challenges of the Managing Director, Finance Director, procurement resources and budget holders in their respective roles whilst making the business more efficient and competitive.

Purchase to Pay automation is the software tool that provides the ability to control and simplify the entire purchase process, from controlling the selection of suppliers, goods and services at requisition stage, through the purchase order approval stage, with real time budget checking, receipting and purchase invoice capture and approvals - then updating the financial accounting system with the relevant information.

The Compleat Buyers Group provides access to pricing that is lower than a single organisation can achieve, delivering savings on over 40,000 items, plus services and term contracts. Simply put, you pay less on what you already buy.

The solution is extremely easy to use; Compleat maintains and updates the catalogues of our preferred suppliers daily and automatically updates each of our customer's Purchase to Pay software overnight. Additional catalogues can be added and maintained by the client from any supplier that can output their catalogue in a spreadsheet or HTML format.

Compleat also provides a comprehensive range of procurement services and expertise that can be called on whenever required enabling organisations with limited centralise procurement resource to get best value on demand.

Compleat is competitively priced, with the goal to ensure that our clients will achieve 100% ROI on their investment in 4 - 12 months, and then continue saving year after year.

**How much could you save?**

Compleat would like to discover and quantify your savings potential and the probable cost of a fully deployed solution, as that will provide a quantifiable ROI. We will even provide you with warranted minimum savings.

**The process takes 90 - 120 minutes at your offices. We do not charge for this service, reflecting our confidence in the outcome and provision of the guarantee.**

Your initial investment is just the time it takes to undertake the review. What do you have to lose?

**Request a free Spend Review now >**

Additional resources:

- **Executive Overview for Finance Directors**
- **Executive Overview for Procurement Manager**
- **Website: [www.compleatsoftware.com](http://www.compleatsoftware.com)**

Lutidine House, Newark Lane, Ripley  
Woking, Surrey GU23 6BS

**Tel 08458 90 20 30**

**Email [info@compleatcontrol.com](mailto:info@compleatcontrol.com)**

[www.compleatcontrol.com](http://www.compleatcontrol.com)

