

Gyrosoft is Compleat Software Gold Partner

GYROSOFT ACHIEVES COMPLEAT SOFTWARE GOLD PARTNER STATUS

-Expansion into e-Procurement pays off as Gyrosoft wins £250,000 of business by offering automated spend control-

24 May 2010: Compleat Software Limited <http://www.compleatsoftware.com> a provider of e-Procurement, employee expense automation and cashflow management solutions, today announces that reseller **Gyrosoft** has achieved Gold Partner status. Gyrosoft has completed ten sales of the 'Compleat' spend control solution within ten months of becoming a partner, with a combined order value of over £250,000.

Gyrosoft, which started to sell Compleat in March 2009, is an award-winning Microsoft Gold Certified partner providing Microsoft Dynamics GP and Microsoft Dynamics CRM to small to mid-size corporates. It supports over 200 sites around the UK and Europe.

In response to the economic crisis, when conserving cash became the number one priority for UK businesses, Gyrosoft recognised an opportunity to diversify its portfolio of accounting software solutions into the e-Procurement market and selected 'Compleat' from Compleat Software.

Di Hudson, CEO of Gyrosoft, comments, "Opportunities to sell accounting software have reduced significantly in the recession, and businesses that do still have the budget are negotiating hard on licenses and man time rates. We knew our existing portfolio of software products would suffer in a recessionary market, and started to look for a solution that would be relevant to our customers' needs and represent a long term strategic opportunity for our business."

Hudson continues, "Compleat has proven to be a very smart decision indeed. We believe it is the best value solution on the market, with comprehensive functionality for a surprisingly low cost and an incredibly short return on investment, typically six months from going live. Our sales pipeline certainly reflects this; we have cross trained more people to meet the demand, and Compleat is the fastest growing revenue stream in our business."

Compleat is accounting software agnostic, enabling partners to sell to a much wider audience than users of the systems for which they are accredited. It has a customer base that spans multiple vertical markets such

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as Sport / Events, Hospitality, Financial Services, Design and Property Development, Education, Media, Retail and Not-for-Profit.

Hudson adds, "We are thrilled with the success of our strategic decision to diversify our business in the recession. The market for Compleat is huge, and with ten sites we are already seeing exponential traction, that will help us to become a leading provider of spend control and expense management solutions for SMEs in the UK. Our customers are delighted with the value and ease of use of the software, and our ability to meet all of their needs with one highly affordable solution."

Neil Robertson, CEO of Compleat Software, comments, "Despite the recent announcement that the UK is officially out of recession, businesses are right to remain cautious and it will be a long time before Financial Directors loosen their grip on spend control and cashflow management. Indeed, with a new awareness of cost saving opportunities in the purchasing process, e-Procurement will be the standard for every business in the UK. This market is ripe for the taking, and we are pleased to be supporting our partners with an accreditation scheme to recognise their achievements."

ENDS.

About Gyrosoft

Gyrosoft began trading in 1996 and has been expanding solidly and securely ever since. The CEO of Gyrosoft, Di Hudson, entered the computer industry in February 1979 and has built up an extremely high level of expertise and specialisation in the [accounting and business software field](#).

Gyrosoft's main business philosophy is to develop long term relationships with its customers as business partners and these long term relationships can only develop through Gyrosoft providing service excellence to those customers. All the Directors are fully involved in the sales and delivery elements of the business and regularly attend site to ensure the interaction with clients is maintained at the highest level.

Gyrosoft has successfully established a solid reputation built on its accounting knowledge, experience and customer service. The company had expanded the knowledge and experience we can offer our customers by employing experienced consultants and support staff – this high level of ability is essential to ensure this division's fit into the Gyrosoft culture of customer service.

Gyrosoft supports over 3000 users on 200 customer sites through the UK. [Our Not for Profit section](#) has seen a considerable increase in customers as our reputation for delivering outstanding accounting software packages spreads throughout the NfP sector.

www.gyrosoft.co.uk

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About Compleat Software Limited

Compleat Software Limited is a provider of e-procurement and expense solutions for the mid-large marketplace. Committed to product and client satisfaction it strives to be at the forefront of technologies in order to provide best-of-breed software solutions.

<http://compleatsoftware.com>

About Compleat Procurement

Compleat from Compleat Software Limited is a Microsoft web-based e-procurement and expense solution that tightly integrates with most mid-ware accounting solutions. Providing your business with immediate cost-control, Compleat controls all aspects of your company's procurement cycle. With the most advanced, customisable workflow solution and real-time financial integration Compleat provides a winning procurement framework.

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